Fortress Transportation and Infrastructure Investors LLC

**Supplemental Information Second Quarter 2021** 



FORTRESS TRANSPORTATION & INFRASTRUCTURE

## Disclaimers

IN GENERAL. This disclaimer applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the "Presentation."

**FORWARD-LOOKING STATEMENTS.** Certain statements in this Presentation may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, of Fortress Transportation and Infrastructure Investors LLC (referred to in this Presentation as "FTAL," the "Company," or "we"), including without limitation, ability to achieve key investment objectives, ability to successfully integrate the businesses and realize the anticipated benefits of the acquisition of Transtar, LLC, expansion and growth opportunities, pipeline activity and investment of existing cash, ability to successfully close deals for which we have letters of intent or "LOIs", actual results as compared to annualized data, expectations regarding additional Fund's Available for Distribution ("FAD") and/or EBITDA from investments, growth of and ability to expand Jefferson Terminal, Repauno and Long Ridge, whether equipment will be able to be leased, completion of new infrastructure and commencement of new operations within the Infrastructure business, bank borrowings and future debt and leverage capacity, financing activities and other such matters. These statements are based on management's current expectations, estimates and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond our control. FTAI can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any forward-looking statements for a discussion of some of the risks and important factors that could affect such forward-looking statements including, but not limited to the ongoing COVID-19 pandemic, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's website (www.ftandi.com). In addition, new risks and uncertainties emerge from time to time, and it is not possible

**PAST PERFORMANCE.** Past performance is not a reliable indicator of future results and should not be relied upon for any reason. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period.

NO OFFER; NO RELIANCE. This Presentation is for informational purposes only and does not constitute an offer to sell, or a solicitation of an offer to buy, any security and may not be relied upon in connection with the purchase or sale of any security. Any such offer would only be made by means of formal documents, the terms of which would govern in all respects. You should not rely on this Presentation as the basis upon which to make any investment decision.

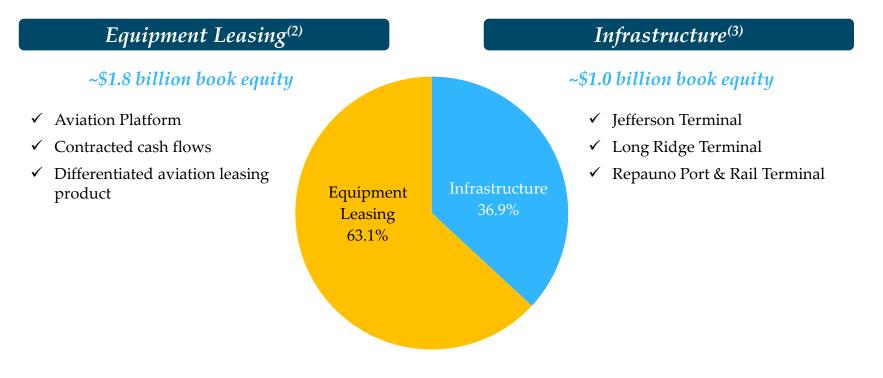
**NON-GAAP FINANCIAL INFORMATION.** This Presentation includes information based on financial measures that are not recognized under generally accepted accounting principles (GAAP), such as Adjusted EBITDA and FAD. You should use Non-GAAP information in addition to, and not as an alternative to, financial information prepared in accordance with GAAP. See Reconciliation and Glossary in the Appendix to this Presentation for reconciliations to the most comparable GAAP measures and an explanation of each of our Non-GAAP measures. Our Non-GAAP measures may not be identical or comparable to measures with the same name presented by other companies. Reconciliations of forward-looking Non-GAAP financial measures to their most directly comparable GAAP financial measures are not included in this Presentation because the most directly comparable GAAP financial measures are not available on a forward-looking basis without unreasonable effort.



## **FTAI Overview**

Fortress Transportation and Infrastructure Investors (NYSE: FTAI) owns and operates high quality transportation and infrastructure assets

- Diversified portfolio across the equipment leasing and infrastructure sectors
- Key investment objectives<sup>(1)</sup>:
  - Combine *income & growth* through a mix of equipment & infrastructure
  - Pay a *stable & growing* dividend







 Equipment Leasing business is comprised of the Aviation Leasing segment, and Offshore Energy & Shipping Containers. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of June 30, 2021.

3) Infrastructure business is comprised of Jefferson Terminal, Ports & Terminals, car cleaning assets and investment in FYX. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of June 30, 2021.

# Second Quarter Highlights

Financial	
Performance	

Investment Activity

- Net Loss Attributable to Shareholders of \$36.5 million
- Total Funds Available for Distribution ("FAD") of \$68.3 million<sup>(1)</sup>
- Adjusted EBITDA of \$68.0 million<sup>(1)</sup>

### <u>Aviation</u>

- Invested \$48.8 million in Aviation leasing equipment in Q2'21
- Robust pipeline of aviation opportunities, with ~\$280.0 million of in-place LOIs<sup>(2)</sup> (primarily comprised of CFM56 engines and related aircraft) outstanding at June 30, 2021
- Harvested non-core aviation assets; sold 3x aircraft, 4x engines and 8x airframes for a total sales price of \$47.9 million and a gain of \$4.0 million

### <u>Infrastructure</u>

- *Jefferson:* Completed construction of Southern Star pipeline in April 2021, and Paline pipeline in May 2021
- Announced acquisition of Transtar, LLC, a wholly-owned subsidiary of U.S. Steel Corporation for \$640.0mm; closed on July 28, 2021
- Continued to advance on all expansion projects

## Capital Structure

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- Total investable cash was approximately \$70.3 million<sup>(3)</sup> at June 30, 2021
- In April 2021, issued \$500.0 million of unsecured notes with a 5.5% coupon and a maturity of 7 years
- In May 2021, redeemed all of remaining \$400.0 million of 6.75% fixed rated unsecured notes due 2022

1) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

2) In-place LOIs represent understandings and arrangements in place. There can be no assurance that we will be successful in acquiring any such assets or, if acquired, that they will generate returns meeting our expectations, or at all. Some of our committed investments and pipeline investments are subject to definitive documentation, agency consent and board approval. Committed investments and pipeline investments are also subject to varying degrees of diligence. There can be no assurance that we will complete any such investments or transactions. See "Disclaimers" at the beginning of the Presentation.

NSPORTATION "Disclaimers" at the beginning of the Presentation. FRASTRUCTURE 3) Investable cash is equal to cash on the Corporate and Other balance sheet, excluding cash related to Offshore Energy, Shipping Containers, and car cleaning assets.

## **Consolidated Financial Results**

### Q2'21 Financial Results

- Net Loss Attributable to Shareholders of \$36.5 million  $\checkmark$
- Net Cash Used in Operating Activities of \$15.0 million
- Total FAD of \$68.3 million<sup>(1)</sup>

(\$s in millions, except per share amounts)

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Adjusted EBITDA of \$68.0 million<sup>(1)</sup>

### Q2'21 Balance Sheet

- Total Assets of \$3.6 billion
- *Total Debt of \$2.1 billion (net of \$40.4mm deferred financing costs)*
- Total Cash of \$105.2 million

Quarter Over Quarter Results	Q2′20	Q1′21	Q2′21
Net Loss Attributable to Shareholders	(\$15.7)	(\$34.5)	(\$36.5)
Net Cash Provided by (Used in) Operating Activities	\$56.5	(\$48.9)	(\$15.0)
FAD <sup>(1)</sup>	\$47.3	\$14.4	\$68.3
Adjusted EBITDA <sup>(1)</sup>	\$66.5	\$47.2	\$68.0
Losses Per Common Share – Continuing Operations	(\$0.18)	(\$0.40)	(\$0.42)
Earnings Per Common Share – Discontinued Operations	\$0.00	\$0.00	\$0.00
<i>ROE</i> <sup>(2)</sup>	(5.0%)	(12.8%)	(13.6%)

### **Financial Overview**

Balance Sheet & Liquidity	June 30, 2021
Aviation Leasing Assets	\$1,783.0
Infrastructure Assets	1,506.7
Corporate and Other Assets	264.3
Total Assets	\$3,554.0
Debt	2,127.1
Total Equity	1,041.0
Total Debt + Total Equity	\$3,168.1
Total Debt to Capital Ratio	67.1%

1) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure. 2) ROE is calculated as net income (loss) attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation. NFRASTRUCTURE

# Highlights of Funds Available for Distribution<sup>(1)(2)</sup>

- Aviation Leasing FAD<sup>(2)</sup> was \$116.2 million for the quarter ended June 30, 2021
  - Includes \$52.6 million from aviation equipment sales proceeds
- Infrastructure FAD<sup>(2)</sup> improved \$1.3 million from prior quarter primarily due to higher contribution from Repauno as a result of the commencement of LPG transloading business in Q2'21
- Corporate & Other FAD<sup>(2)</sup> decreased \$3.0 million from prior quarter primarily due to higher corporate interest expense resulting from higher overall debt outstanding during the quarter coupled with higher acquisition and transaction costs stemming from the acquisition of Transtar, offset by higher contribution from Offshore assets due to higher utilization

Funds Available for Distribution <sup>(1)(2)</sup>						
(\$s in millions)	Q2′21					
Aviation Leasing Business FAD <sup>(3)</sup>	\$116.2					
Infrastructure Business FAD <sup>(3)</sup>	(\$2.5)					
Corporate and Other FAD <sup>(4)</sup>	(\$45.4)					
Total FAD	\$68.3					
Net Cash Used in Operating Activities	(\$15.0)					



There can be no assurance that additional FAD will be generated after deploying investable cash on balance sheet. See "Disclaimers" at the beginning of the Presentation.
 This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
 See "Aviation Leasing" and "Infrastructure" in Reconciliation of FAD in Appendix at the end of this Presentation.

URE 4) Includes Shipping Containers, Offshore Energy, and rail assets.

# **Capital Structure & Financing Strategy**

- Conservative approach to leverage
  - Leverage of approximately 67.1%<sup>(1)</sup> of total capital
- Total book value attributable to FTAI common shareholders is approximately \$0.7 billion, or \$8.33 per common share<sup>(2)</sup>

(\$s in millions)	June 30, 2021
Cash & Cash Equivalents	\$105.2
Total Debt <sup>(3)</sup>	\$2,127.1
Shareholders' Equity	\$712.7
Preferred Equity	\$314.9
Non-controlling Interest	\$13.4
Total Equity	\$1,041.0
Total Capitalization	\$3,168.1
Debt/Total Capital	67.1%

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As of June 30, 2021.
 Book value per share calculation based on \$712.7mm Shareholders' Equity divided by 85.6mm common shares outstanding at June 30, 2021.
 CTURE 3) Total debt is net of approximately \$40.4mm of deferred financing costs; gross debt outstanding was \$2,167.5mm at June 30, 2021.

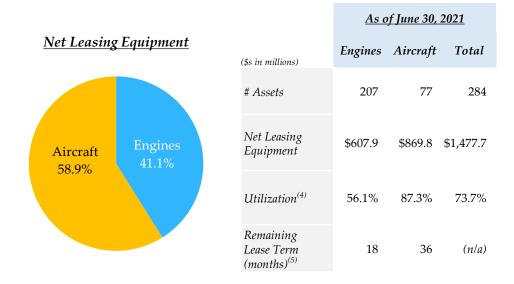
# **Aviation Leasing**

- As of June 30, 2021, we owned and managed 284 aviation assets, including 77 aircraft and 207 engines, with 68 of 77 aircraft and 134 of 207 engines on lease
- Invested ~\$48.8 million in aviation equipment during Q2'21
- Sold 3 aircraft, 4 engines and 8 airframes for a total sales price of \$47.9 million and a gain of \$4.0 million

Financial Summary									
(\$s in millions) Statement of Operations	Q2′20	Q1′21	Q2′21						
Total Revenue	\$75.3	56.1	78.4						
Total Expenses	(49.3)	(40.1)	(43.8)						
Other <sup>(1)</sup>	3.6	0.8	4.0						
Net Income Attributable to Shareholders	\$29.6	\$16.8	\$38.6						
<i>ROE</i> <sup>(2)</sup>	8.2%	4.4%	9.7%						
Non-GAAP Measure									
Adjusted EBITDA <sup>(3)</sup>	\$77.5	\$60.7	\$80.1						

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## **Operating Data & Metrics**



1) Includes Total other income, Provision for income taxes, less Net income attributable to non-controlling interest in consolidated subsidiaries.

2) ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

3) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

4) Utilization is based on the percent of days on-lease in the quarter weighted by the monthly average equity value of our aviation leasing equipment, excluding airframes.

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5) Remaining Lease Term is based on the average remaining months for our aircraft and engine portfolios, weighted by the net asset value of the respective assets, which is gross asset value including lease intangibles, as applicable, net of accumulated depreciation, accumulated amortization and maintenance deposits, as applicable.

## **Aviation Leasing Historical Returns**

Scaled the Aviation segment from an Average Book Equity<sup>(1)</sup> of \$1,391.7 million in Q1'20 to \$1,594.1 million in Q2'21, while maintaining a strong return profile

	Q1′20	Q2′20	Q3′20	Q4′20	Q1′21	Q2′21
Financial Metrics	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
(\$s in thousands)						
Average Book Equity <sup>(1)</sup> {A}	\$1,391,697	\$1,439,145	\$1,486,634	\$1,485,179	\$1,539,681	\$1,594,061
Annualized Net Income <sup>(2)</sup>	\$164,492	\$118,268	\$94,160	(\$22,324)	\$67,088	\$154,528
Annualized Net Income excluding gain on sale of assets <sup>(2)</sup> <b>{B</b> }	\$171,768	\$115,168	\$98,616	(\$29,756)	\$63,844	\$138,644
Annualized Return on Equity excluding gain on sale of assets % {B/A}	12.3%	8.0%	6.6%	-2.0%	4.1%	8.7%
Annualized Adjusted EBITDA <sup>(2)</sup>	\$333,560	\$310,004	\$282,248	\$229,196	\$242,916	\$320,548
Annualized Adjusted EBITDA excluding gain on sale of assets {C}	\$340,836	\$306,904	\$286,704	\$221,764	\$239,672	\$304,664
Annualized Adjusted EBITDA Return on Equity excluding gain on sale of assets % {C/A}	24.5%	21.3%	19.3%	14.9%	15.6%	19.1%
Operating Metrics						
Aircraft	76	80	79	78	80	77
Engines	168	192	193	186	199	207
Total Aviation Assets	244	272	272	264	279	284

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Determined by taking the average of Book Equity excluding Non-controlling interest of the two most recently completed quarters.
 Annualized Net Income and Annualized Adjusted EBITDA are calculated by multiplying Net Income or Adjusted EBITDA, respectively, for the applicable period by four. Annualized data is
 presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please refer to the Appendix for more information.

# Jefferson Terminal

- Well-positioned to take advantage of growing local and export refined products and crude markets<sup>(1)</sup>
- Total Revenue increased q-o-q primarily due to increased refined products export activity driven by increased demand from Mexico
- Total Expenses increased q-o-q primarily due to higher depreciation resulting from Southern Star and Paline pipelines being placed into service in Q2'21, coupled with higher interest expense driven by higher outstanding debt and lower allowable capitalizable interest expense for the quarter

Financial Summary									
(\$s in millions) Statement of Operations	Q2′20	Q1′21	Q2′21						
Total Revenue	\$13.1	\$10.7	\$11.5						
Total Expenses	(21.8)	(20.6)	(24.3)						
Other <sup>(2)</sup>	4.0	5.1	5.6						
Net Loss Attributable to Shareholders	(\$4.7)	(\$4.8)	(\$7.2)						
<i>ROE</i> <sup>(3)</sup>	(3.8%)	(3.2%)	(4.6%)						
Non-GAAP Measure									
Adjusted EBITDA <sup>(4)</sup>	\$3.0	\$2.8	\$3.6						

## **Operating Data & Metrics**

(Figures in bbls) Quarterly Operating Data <sup>(5)</sup>	Q1′21	Q2′21
Refined Products Volume	2,641,174	3,212,498
Crude Volume	1,178,691	4,497,903
Total Volume	3,819,865	7,710,401
Storage Capacity	4,309,027	4,309,027

1) Please see "Disclaimers" at the beginning of the Presentation.

2) Includes Total other income, Equity investment income, Provision for income taxes, less Net loss attributable to non-controlling interest in consolidated subsidiaries.

3) ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

4) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

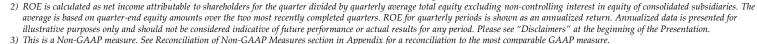
5) Volume data comprised of the greater of the minimum volume commitments or actual revenue generating inbound or/and outbound volumes.

## **Ports and Terminals**

- Ports and Terminals is comprised of the Repauno Port and a 50.1% investment in Long Ridge Energy Terminal
- Excluding the impact of unrealized gains and losses from butane derivatives, Total Revenue increased \$3.5mm q-o-q, primarily due to the commencement of our LPG transloading business in April 2021
  - Q1'21 included \$7.9mm of unrealized gains from derivatives while Q2'21 included \$1.4mm of unrealized losses
- Total Expenses increased \$0.7 million q-o-q, primarily due to higher operating costs related to our LPG transloading business mentioned above
- As a result of the sale of a 49.9% interest in Long Ridge in Q4'19, Long Ridge's results are no longer consolidated, and are shown in Other Income as "Equity in earnings (losses) of unconsolidated entities"
  - FTAI's proportional share of Long Ridge's net loss was \$7.0 million in Q2'21 (vs. net income of \$1.5 million in Q1'21), primarily due to \$6.0 million of unrealized losses on power derivatives

Financial Summary								
(\$s in millions)     Statement of Operations   Q2'20   Q1'21   Q2'21								
Total Revenue	\$	\$8.1	\$2.3					
Total Expenses	(2.6)	(5.6)	(6.3)					
Other <sup>(1)</sup>	(1.9)	1.3	(5.2)					
Net (Loss) Income Attributable to Shareholders	(\$4.5)	\$3.8	(\$9.2)					
<i>ROE</i> <sup>(2)</sup>	(5.1%)	4.1%	(9.3%)					
Non-GAAP Measure								
Adjusted EBITDA <sup>(3)</sup>	(\$0.9)	\$0.1	\$0.4					

1) Includes Total other income, Provision for income taxes, less Net (loss) income attributable to non-controlling interest in consolidated subsidiaries.



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# **Corporate and Other**

- Corporate and Other includes G&A expenses, management fees, incentive allocations, acquisition and transaction costs, interest expense, expense reimbursement, and preferred dividends, as well as operating results from rail car cleaning, Offshore Energy, and Shipping Containers
- Total Revenue increased \$2.4 million compared to Q1'21, primarily due to higher revenue generated from offshore assets
- Total Expenses increased (\$5.7) million compared to Q1'21, primarily due to higher acquisition and transaction costs stemming from the acquisition of Transtar, coupled with higher interest expense resulting from higher debt outstanding during the quarter
- "Other" is primarily comprised of preferred dividends. Q2'21 also includes a \$3.3 million loss on debt extinguishment resulting from the early repayment of \$400 million of senior unsecured notes due 2022

Financial Summary								
(\$s in millions)								
Statement of Operations	Q2′20	Q1′21	Q2′21					
Total Revenue	\$6.0	\$2.2	\$4.6					
Total Expenses	(37.7)	(48.2)	(53.9)					
Other <sup>(1)</sup>	(4.3)	(4.4)	(9.5)					
Net Loss Attributable to Shareholders	(\$36.0)	(\$50.4)	(\$58.8)					
Non-GAAP Measure								
Adjusted EBITDA <sup>(2)</sup>	(\$13.1)	(\$16.5)	(\$16.1)					



 Includes Total other income, Provision for income taxes, income from discontinued operations, and preferred dividends less Net loss attributable to non-controlling interest in consolidated subsidiaries.
 This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

# **Appendix:**

- Statement of Operations by Segment
- Comparative Statements of Operations
- Condensed Balance Sheets by Segment
- Reconciliation of Non-GAAP measures
- Consolidated FAD reconciliation
- Glossary



# **Statement of Operations by Segment**



For the Three Months Ended June 30, 2021	Eq	uipment Leasing		Infrast	ruct	ure			
(\$s in thousands)	A	viation Leasing	Je	fferson Terminal	Po	orts and Terminals	Co	prporate and Other	Total
Revenues									
Equipment leasing revenues	\$	78,443	\$	_	\$	_	\$	3,128	\$ 81,571
Infrastructure revenues		_		11,527		2,344		1,473	15,344
Total revenues	\$	78,443	\$	11,527	\$	2,344	\$	4,601	\$ 96,915
Expenses									
Operating expenses		9,145		11,777		3,828		6,433	31,183
General and administrative		—		—		_		3,655	3,655
Acquisition and transaction expenses		836		—		—		3,563	4,399
Management fees and incentive allocation to affiliate		_		—		—		4,113	4,113
Depreciation and amortization		33,732		9,315		2,216		2,108	47,371
Asset impairment		89		—		_		—	89
Interest expense				3,213		295		33,996	37,504
Total expenses	\$	43,802	\$	24,305	\$	6,339	\$	53,868	\$ 128,314
Other income (expense)									
Equity in (losses) earnings of unconsolidated entities		(341)		—		(7,015)		204	(7,152)
Gain on sale of assets, net		3,971		—		16		_	3,987
Loss on extinguishment of debt		_		—		—		(3,254)	(3,254)
Interest income		357		—		91		6	454
Other (expense) income				(886)		_		2	(884)
Total other income (expense)	\$	3,987	\$	(886)	\$	(6,908)	\$	(3,042)	\$ (6,849)
Income (loss) from continuing operations before income taxes		38,628		(13,664)		(10,903)		(52,309)	(38,248)
(Benefit from) provision for income taxes		(4)		59		(1,621)		(74)	(1,640)
Net income (loss) from continuing operations	\$	38,632	\$	(13,723)	\$	(9,282)	\$	(52,235)	\$ (36,608)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		_		(6,538)		(87)		—	(6,625)
Less: Dividends on preferred shares		—		_		—		6,551	6,551
Net income (loss) from continuing operations attributable to shareholders	\$	38,632	\$	(7,185)	\$	(9,195)	\$	(58,786)	\$ (36,534)
Adjusted EBITDA <sup>(1)</sup>	\$	80,137	\$	3,555	\$	376	\$	(16,114)	\$ 67,954



For the Three Months Ended June 30, 2020	Equipment Leasing			Infrast	ructi	ure			
(\$s in thousands)	А	viation Leasing	Jef	fferson Terminal	Po	orts and Terminals	Co	rporate and Other	Total
Revenues									
Equipment leasing revenues	\$	75,259	\$		\$	_	\$	4,575	\$ 79,834
Infrastructure revenues		_		13,081		_		1,394	14,475
Total revenues	\$	75,259	\$	13,081	\$	—	\$	5,969	\$ 94,309
Expenses									
Operating expenses		4,577		12,290		1,875		5,830	24,572
General and administrative		_				_		4,388	4,388
Acquisition and transaction expenses		2,061				19		1,581	3,661
Management fees and incentive allocation to affiliate		—				_		4,756	4,756
Depreciation and amortization		32,203		7,160		378		1,979	41,720
Asset impairment		10,476				_		_	10,476
Interest expense		—		2,310		354		19,130	21,794
Total expenses	\$	49,317	\$	21,760	\$	2,626	\$	37,664	\$ 111,367
Other income (expense)									
Equity in losses of unconsolidated entities		(594)				(2,582)		(33)	(3,209)
Gain (loss) on sale of assets, net		775		(7)		_		_	768
Interest income		17				_		5	22
Other expense		_		(1)		_		_	(1)
Total other income (expense)	\$	198	\$	(8)	\$	(2,582)	\$	(28)	\$ (2,420)
Income (loss) from continuing operations before income taxes		26,140		(8,687)		(5,208)		(31,723)	(19,478)
(Benefit from) provision for income taxes		(3,427)		74		(597)		200	(3,750)
Net income (loss) from continuing operations	\$	29,567	\$	(8,761)	\$	(4,611)	\$	(31,923)	\$ (15,728)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		_		(4,020)		(92)		_	(4,112)
Less: Dividends on preferred shares								4,079	4,079
Net income (loss) from continuing operations attributable to shareholders	\$	29,567	\$	(4,741)	\$	(4,519)	\$	(36,002)	\$ (15,695)
Adjusted EBITDA <sup>(1)</sup>	\$	77,501	\$	2,968	\$	(885)	\$	(13,112)	\$ 66,472



For the Six Months Ended June 30, 2021	Equipment Leasing			Infrast	ructure		
(\$s in thousands)	A	viation Leasing	Je	fferson Terminal	Ports and Terminals	Corporate and Other	Total
Revenues							
Equipment leasing revenues	\$	134,544	\$	_	\$	\$ 3,634	\$ 138,178
Infrastructure revenues				22,246	10,440	3,200	35,886
Total revenues	\$	134,544	\$	22,246	\$ 10,440	\$ 6,834	\$ 174,064
Expenses							
Operating expenses		13,395		23,498	6,930	12,357	56,180
General and administrative		_		_	—	7,907	7,907
Acquisition and transaction expenses		2,032		_	—	4,010	6,042
Management fees and incentive allocation to affiliate		_		_	—	8,103	8,103
Depreciation and amortization		66,295		17,033	4,427	4,151	91,906
Asset impairment		2,189		_	_	_	2,189
Interest expense				4,416	574	65,504	70,494
Total expenses	\$	83,911	\$	44,947	\$ 11,931	\$ 102,032	\$ 242,821
Other income (expense)							
Equity in (losses) earnings of unconsolidated entities		(681)		_	(5,473)	376	(5,778)
Gain on sale of assets, net		4,782		_	16	_	4,798
Loss on extinguishment of debt		_		_	_	(3,254)	(3,254)
Interest income		624		_	91	24	739
Other (expense) income				(705)		2	(703)
Total other income (expense)	\$	4,725	\$	(705)	\$ (5,366)	\$ (2,852)	\$ (4,198)
Income (loss) from continuing operations before income taxes		55,358		(23,406)	(6,857)	(98,050)	(72,955)
(Benefit from) provision for income taxes		(46)		116	(1,467)	(74)	(1,471)
Net income (loss) from continuing operations	\$	55,404	\$	(23,522)	\$ (5,390)	\$ (97,976)	\$ (71,484)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		_		(11,554)	(32)	_	(11,586)
Less: Dividends on preferred shares					_	11,176	11,176
Net income (loss) from continuing operations attributable to shareholders	\$	55,404	\$	(11,968)	\$ (5,358)	\$ (109,152)	\$ (71,074)
Adjusted EBITDA <sup>(1)</sup>	\$	140,866	\$	6,383	\$ 508	\$ (32,649)	\$ 115,108



For the Six Months Ended June 30, 2020	Equipment Leasing			Infrast	ructi	ure			
(\$s in thousands)	A	viation Leasing	Jef	ferson Terminal	Po	orts and Terminals	Co	rporate and Other	Total
Revenues									
Equipment leasing revenues	\$	158,251	\$	—	\$	—	\$	8,032	\$ 166,283
Infrastructure revenues				37,822		314		2,730	40,866
Total revenues	\$	158,251	\$	37,822	\$	314	\$	10,762	\$ 207,149
Expenses									
Operating expenses		8,648		34,233		3,875		11,260	58,016
General and administrative				—		—		9,051	9,051
Acquisition and transaction expenses		4,785		—		801		1,269	6,855
Management fees and incentive allocation to affiliate				—		—		9,522	9,522
Depreciation and amortization		64,834		14,386		754		3,943	83,917
Asset impairment		10,476		—		—		_	10,476
Interest expense		_		5,738		747		38,170	44,655
Total expenses	\$	88,743	\$	54,357	\$	6,177	\$	73,215	\$ 222,492
Other income (expense)									
Equity in losses of unconsolidated entities		(1,185)		—		(1,676)		(83)	(2,944)
Loss on sale of assets, net		(1,044)		(7)		_			(1,051)
Loss on extinguishment of debt				(4,724)		—		—	(4,724)
Interest income		29		22		—		12	63
Other income				32		—		—	32
Total other expense	\$	(2,200)	\$	(4,677)	\$	(1,676)	\$	(71)	\$ (8,624)
Income (loss) from continuing operations before income taxes		67,308		(21,212)		(7,539)		(62,524)	(23,967)
(Benefit from) provision for income taxes		(3,382)		209		(878)		203	(3,848)
Net income (loss) from continuing operations	\$	70,690	\$	(21,421)	\$	(6,661)	\$	(62,727)	\$ (20,119)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries				(8,681)	_	(167)		—	(8,848)
Less: Dividends on preferred shares				_				8,618	8,618
Net income (loss) from continuing operations attributable to shareholders	\$	70,690	\$	(12,740)	\$	(6,494)	\$	(71,345)	\$ (19,889)
Adjusted EBITDA <sup>(1)</sup>	\$	160,891	\$	7,537	\$	(2,201)	\$	(27,760)	\$ 138,467



1. This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

# **Comparative Statements of Operations**



## **Consolidated - Comparative Statements of Operations (unaudited)**

	Three Months Ended									
(\$s in thousands)		6/30/2020	9/30/2020	12/31/2020	3/31/2021		6/30/2021			
Revenues										
Equipment leasing revenues	\$	79,834 \$	69,799 \$	61,852 \$	56,607	\$	81,571			
Infrastructure revenues		14,475	13,910	13,786	20,542		15,344			
Total revenues	\$	94,309 \$	83,709 \$	75,638 \$	77,149	\$	96,915			
Expenses										
Operating expenses		24,572	23,128	28,368	24,997		31,183			
General and administrative		4,388	4,241	4,867	4,252		3,655			
Acquisition and transaction expenses		3,661	2,442	571	1,643		4,399			
Management fees and incentive allocation to affiliate		4,756	4,591	4,406	3,990		4,113			
Depreciation and amortization		41,720	42,626	45,857	44,535		47,371			
Asset impairment		10,476	3,915	19,587	2,100		89			
Interest expense		21,794	26,904	26,647	32,990		37,504			
Total expenses	\$	111,367 \$	107,847 \$	130,303 \$	114,507	\$	128,314			
Other (expense) income										
Equity in (losses) earnings of unconsolidated entities		(3,209)	(2,501)	406	1,374		(7,152)			
Gain (loss) on sale of assets, net		768	(1,114)	1,857	811		3,987			
Loss on extinguishment of debt		—	_	(6,943)	_		(3,254)			
Interest income		22	58	41	285		454			
Other (expense) income		(1)	_	38	181		(884)			
Total other (expense) income	\$	(2,420) \$	(3,557) \$	(4,601) \$	2,651	\$	(6,849)			
Loss from continuing operations before income taxes		(19,478)	(27,695)	(59,266)	(34,707)		(38,248)			
(Benefit from) provision for income taxes		(3,750)	(2,486)	429	169		(1,640)			
Net loss		(15,728)	(25,209)	(59,695)	(34,876)		(36,608)			
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		(4,112)	(3,876)	(3,798)	(4,961)		(6,625)			
Dividends on preferred shares	_	4,079	4,625	4,626	4,625		6,551			
Net loss attributable to shareholders	\$	(15,695) \$	(25,958) \$	(60,523) \$	(34,540)	\$	(36,534)			
Adjusted EBITDA <sup>(1)</sup>	\$	66,472 \$	58,636 \$	46,203 \$	47,154	\$	67,954			



## **Aviation Leasing - Comparative Statements of Operations (unaudited)**

	Three Months Ended								
(\$s in thousands)		6/30/2020	9/30/2020	12/31/2020	3/31/2021		6/30/2021		
Revenues									
Lease income	\$	42,505 \$	38,537 \$	38,348 \$	39,789	\$	40,208		
Maintenance revenue		27,105	25,609	16,753	15,508		32,003		
Finance lease income		413	591	827	403		443		
Other revenue		5,236	1,754	541	401		5,789		
Total revenues	\$	75,259 \$	66,491 \$	56,469 \$	56,101	\$	78,443		
Expenses									
Operating expenses		4,577	4,515	7,504	4,250		9,145		
Acquisition and transaction expenses		2,061	2,060	(158)	1,196		836		
Depreciation and amortization		32,203	33,014	36,056	32,563		33,732		
Asset impairment		10,476	3,915	19,587	2,100		89		
Total expenses	\$	49,317 \$	43,504 \$	62,989 \$	40,109	\$	43,802		
Other income (expense)									
Equity in losses of unconsolidated entities		(594)	(247)	(500)	(340)		(341)		
Gain (loss) on sale of assets, net		775	(1,114)	1,858	811		3,971		
Interest income		17	41	24	267		357		
Total other income (expense)	\$	198 \$	(1,320) \$	1,382 \$	738	\$	3,987		
Income (loss) before income taxes		26,140	21,667	(5,138)	16,730		38,628		
(Benefit from) provision for income taxes		(3,427)	(1,873)	443	(42)		(4)		
Net income (loss)	\$	29,567 \$	23,540 \$	(5,581) \$	16,772	\$	38,632		
Less: Net income attributable to non-controlling interests in consolidated subsidiaries		_	_	_					
Net income (loss) attributable to shareholders	\$	29,567 \$	23,540 \$	(5,581) \$	16,772	\$	38,632		
Adjusted EBITDA <sup>(1)</sup>	\$	77,501 \$	70,562 \$	57,299 \$	60,729	\$	80,137		



## Jefferson Terminal - Comparative Statements of Operations (unaudited)

		Three Months Ended							
(\$s in thousands)	_	6/30/2020	9/30/2020	12/31/2020	3/31/2021		6/30/2021		
Revenues									
Lease income	\$	287 \$	368 \$	411 \$	430	\$	432		
Terminal services revenues		12,794	11,329	10,353	10,289		11,095		
Total revenues	\$	13,081 \$	11,697 \$	10,764 \$	10,719	\$	11,527		
Expenses									
Operating expenses		12,290	9,661	9,178	11,721		11,777		
Depreciation and amortization		7,160	7,250	7,398	7,718		9,315		
Interest expense		2,310	1,487	2,201	1,203		3,213		
Total expenses	\$	21,760 \$	18,398 \$	18,777 \$	20,642	\$	24,305		
Other income (expense)									
Loss on sale of assets, net		(7)	_	(1)	—		—		
Other (expense) income		(1)	_	38	181		(886)		
Total other (expense) income	\$	(8) \$	— \$	37 \$	181	\$	(886)		
Loss before income taxes		(8,687)	(6,701)	(7,976)	(9,742)		(13,664)		
Provision for income taxes		74	3	66	57		59		
Net loss	\$	(8,761) \$	(6,704) \$	(8,042) \$	(9,799)	\$	(13,723)		
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		(4,020)	(3,809)	(3,993)	(5,016)		(6,538)		
Net loss attributable to shareholders	\$	(4,741) \$	(2,895) \$	(4,049) \$	(4,783)	\$	(7,185)		
Adjusted EBITDA <sup>(1)</sup>	\$	2,968 \$	4,348 \$	4,233 \$	2,828	\$	3,555		



1. This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

## **Ports and Terminals - Comparative Statements of Operations (unaudited)**

	Three Months Ended								
(\$s in thousands)		6/30/2020	9/30/2020	12/31/2020	3/31/2021		6/30/2021		
Revenues									
Terminal services revenues	\$	— \$	— \$	— \$	132	\$	25		
Other revenue		_	1,242	2,299	7,964		2,319		
Total revenues	\$	— \$	1,242 \$	2,299 \$	8,096	\$	2,344		
Expenses									
Operating expenses		1,875	2,704	3,748	3,102		3,828		
Acquisition and transaction expenses		19	20	86			—		
Depreciation and amortization		378	368	375	2,211		2,216		
Interest expense		354	298	290	279		295		
Total expenses	\$	2,626 \$	3,390 \$	4,499 \$	5,592	\$	6,339		
Other income (expense)									
Equity in (losses) earnings of unconsolidated entities		(2,582)	(2,285)	739	1,542		(7,015)		
Gain on sale of assets, net		—	_	_	_		16		
Interest income		_	_	_			91		
Total other (expense) income	\$	(2,582) \$	(2,285) \$	739 \$	1,542	\$	(6,908)		
(Loss) income before income taxes		(5,208)	(4,433)	(1,461)	4,046		(10,903)		
(Benefit from) provision for income taxes		(597)	(656)	(257)	154		(1,621)		
Net (loss) income	\$	(4,611) \$	(3,777) \$	(1,204) \$	3,892	\$	(9,282)		
Less: Net (loss) income attributable to non-controlling interests in consolidated subsidiaries		(92)	(67)	195	55		(87)		
Net (loss) income attributable to shareholders	\$	(4,519) \$	(3,710) \$	(1,399) \$	3,837	\$	(9,195)		
Adjusted EBITDA <sup>(1)</sup>	\$	(885) \$	(837) \$	438 \$	132	\$	376		



1. This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

## **Corporate and Other - Comparative Statements of Operations (unaudited)**

	Three Months Ended								
(\$s in thousands)		6/30/2020	9/30/2020	12/31/2020	3/31/2021	6	5/30/2021		
Revenues									
Equipment leasing revenues									
Lease income	\$	2,129 \$	1,903 \$	4,241 \$	438	\$	2,694		
Other revenue		2,446	1,405	1,142	68		434		
Total equipment leasing revenues		4,575	3,308	5,383	506		3,128		
Infrastructure revenues									
Other revenue		1,394	971	723	1,727		1,473		
Total infrastructure revenues		1,394	971	723	1,727		1,473		
Total revenues	\$	5,969 \$	4,279 \$	6,106 \$	2,233	\$	4,601		
Expenses									
Operating expenses		5,830	6,248	7,938	5,924		6,433		
General and administrative		4,388	4,241	4,867	4,252		3,655		
Acquisition and transaction expenses		1,581	362	643	447		3,563		
Management fees and incentive allocation to affiliate		4,756	4,591	4,406	3,990		4,113		
Depreciation and amortization		1,979	1,994	2,028	2,043		2,108		
Interest expense		19,130	25,119	24,156	31,508		33,996		
Total expenses	\$	37,664 \$	42,555 \$	44,038 \$	48,164	\$	53,868		
Other income (expense)									
Equity in (losses) earnings of unconsolidated entities		(33)	31	167	172		204		
Loss on extinguishment of debt		_	_	(6,943)	_		(3,254)		
Interest income		5	17	17	18		6		
Other income		_	_	_	_		2		
Total other (expense) income	\$	(28) \$	48 \$	(6,759) \$	190	\$	(3,042)		
Loss before income taxes		(31,723)	(38,228)	(44,691)	(45,741)		(52,309)		
Provision for (benefit from) income taxes		200	40	177	_		(74)		
Net loss	\$	(31,923) \$	(38,268) \$	(44,868) \$	(45,741)	\$	(52,235)		
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		—	_	_	_		—		
Dividends on preferred shares		4,079	4,625	4,626	4,625		6,551		
Net loss attributable to shareholders	\$	(36,002) \$	(42,893) \$	(49,494) \$	(50,366)	\$	(58,786)		
Adjusted EBITDA <sup>(1)</sup>	\$	(13,112) \$	(15,437) \$	(15,767) \$	(16,535)	\$	(16,114)		



# **Condensed Balance Sheets by Segment**



## **Condensed Balance Sheets by Segment**

As of June 30, 2021	Equipment Leasing			Infrast	ructure			
(\$s in thousands)	Avi	ation Leasing	Jeffe	rson Terminal	Ports and Terminals	Co	rporate and Other	Total
Gross Property, Plant and Equipment (PP&E)	\$	1,792	\$	803,672	\$ 288,289	\$	36,700	\$ 1,130,453
Accumulated Depreciation on PP&E		(221)		(104,895)	(9,536)		(1,411)	(116,063)
Net PP&E	\$	1,571	\$	698,777	\$ 278,753	\$	35,289	\$ 1,014,390
Gross Leasing Equipment		1,848,922		44,179	_		189,632	2,082,733
Accumulated Depreciation on Leasing Equipment		(371,263)		(7,615)	—		(47,153)	(426,031)
Net Leasing Equipment	\$	1,477,659	\$	36,564	\$ —	\$	142,479	\$ 1,656,702
Intangible Assets		3,236		11,252	_		_	14,488
Goodwill		_		122,735	_		_	122,735
All Other Assets		300,545		208,835	149,775		86,476	745,631
Total Assets	\$	1,783,011	\$	1,078,163	\$ 428,528	\$	264,244	\$ 3,553,946
Debt		_		279,082	25,000		1,823,004	2,127,086
All Other Liabilities		189,738		144,613	13,816		37,680	385,847
Total Liabilities	\$	189,738	\$	423,695	\$ 38,816	\$	1,860,684	\$ 2,512,933
Shareholders' equity		1,593,273		643,242	388,015		(1,596,964)	1,027,566
Non-controlling interest in equity of consolidated subsidiaries		_		11,226	1,697		524	13,447
Total Equity	\$	1,593,273	\$	654,468	\$ 389,712	\$	(1,596,440)	\$ 1,041,013
Total Liabilities and Equity	\$	1,783,011	\$	1,078,163	\$ 428,528	\$	264,244	\$ 3,553,946



## **Condensed Balance Sheets by Segment**

As of December 31, 2020	Equipment Leasing			Infrast	ructure			
(\$s in thousands)	Avi	ation Leasing	Jeffer	son Terminal	Ports and Terminals	Cor	porate and Other	Total
Gross Property, Plant and Equipment (PP&E)	\$	699	\$	755,468	\$ 274,812	\$	29,937	\$ 1,060,916
Accumulated Depreciation on PP&E		(126)		(90,191)	(5,132)		(1,104)	(96,553)
Net PP&E	\$	573	\$	665,277	\$ 269,680	\$	28,833	\$ 964,363
Gross Leasing Equipment		1,809,263		44,179	_		188,962	2,042,404
Accumulated Depreciation on Leasing Equipment		(356,771)		(7,063)	_		(43,311)	(407,145)
Net Leasing Equipment	\$	1,452,492	\$	37,116	\$ —	\$	145,651	\$ 1,635,259
Intangible Assets		5,758		13,028	_		_	18,786
Goodwill		_		122,735	_		_	122,735
All Other Assets		245,382		151,772	130,537		119,143	646,834
Total Assets	\$	1,704,205	\$	989,928	\$ 400,217	\$	293,627	\$ 3,387,977
Debt		_		253,473	25,000		1,626,289	1,904,762
All Other Liabilities		219,692		112,156	13,242		38,804	383,894
Total Liabilities	\$	219,692	\$	365,629	\$ 38,242	\$	1,665,093	\$ 2,288,656
Shareholders' equity		1,484,513		603,514	360,621		(1,371,990)	1,076,658
Non-controlling interest in equity of consolidated subsidiaries		_		20,785	1,354		524	22,663
Total Equity	\$	1,484,513	\$	624,299	\$ 361,975	\$	(1,371,466)	\$ 1,099,321
Total Liabilities and Equity	\$	1,704,205	\$	989,928	\$ 400,217	\$	293,627	\$ 3,387,977



**Reconciliation of Non-GAAP Measures** 



## Adjusted EBITDA Reconciliation by Segment (unaudited)

	For the Three Months Ended June 30, 2021									
(\$s in thousands)	Aviation Leasing	Jefferson Terminal	Ports and Terminals	Corporate and Other	Total					
Net income (loss) attributable to shareholders from continuing operations	\$ 38,632 \$	6 (7,185) \$	(9,195) \$	(58,786)	\$ (36,534)					
Add: (Benefit from) provision for income taxes	(4)	59	(1,621)	(74)	(1,640)					
Add: Equity-based compensation expense	_	1,270	169		1,439					
Add: Acquisition and transaction expenses	836	_		3,563	4,399					
Add: Losses on the modification or extinguishment of debt and capital lease obligations	_	_	—	3,254	3,254					
Add: Changes in fair value of non-hedge derivative instruments	_	_	1,391	_	1,391					
Add: Asset impairment charges	89	_	—	_	89					
Add: Incentive allocations	_	_	—	_	—					
Add: Depreciation & amortization expense (1)	40,529	9,315	2,216	2,108	54,168					
Add: Interest expense	_	3,213	295	33,996	37,504					
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)	(286)	_	246	29	(11)					
Less: Equity in losses (earnings) of unconsolidated entities	341	_	7,015	(204)	7,152					
Less: Non-controlling share of Adjusted EBITDA (3)	_	(3,117)	(140)	_	(3,257)					
Adjusted EBITDA	\$ 80,137 \$	3,555 \$	376 \$	(16,114)	\$ 67,954					

### For the Three Months Ended June 30, 2020

(\$s in thousands)	 viation _easing	Jefferson Terminal	Ports and Terminals	Corporate and Other	Total
Net income (loss) attributable to shareholders from continuing operations	\$ 29,567 \$	(4,741) \$	(4,519) \$	(36,002)	\$ (15,695)
Add: (Benefit from) provision for income taxes	 (3,427)	74	(597)	200	(3,750)
Add: Equity-based compensation expense	 —	214	197	—	411
Add: Acquisition and transaction expenses	 2,061	—	19	1,581	3,661
Add: Losses on the modification or extinguishment of debt and capital lease obligations	 —	—		—	—
Add: Changes in fair value of non-hedge derivative instruments	 —	_		—	—
Add: Asset impairment charges	 10,476	_		—	10,476
Add: Incentive allocations	 —	_		—	—
Add: Depreciation & amortization expense (1)	 38,824	7,160	378	1,979	48,341
Add: Interest expense	 —	2,310	354	19,130	21,794
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)	 (594)	—	753	(33)	126
Less: Equity in losses of unconsolidated entities	594	—	2,582	33	3,209
Less: Non-controlling share of Adjusted EBITDA (3)	—	(2,049)	(52)	—	(2,101)
Adjusted EBITDA	\$ 77,501 \$	2,968 \$	(885) \$	(13,112)	\$ 66,472



## **Adjusted EBITDA Reconciliation by Segment (unaudited)**

	For the Six Months Ended June 30, 2021										
(\$s in thousands)	Aviation Leasing	Jefferson Terminal	Ports and Terminals	Corporate and Other	Total						
Net income (loss) attributable to shareholders from continuing operations	\$ 55,404 \$	(11,968) \$	(5,358) \$	(109,152)	\$ (71,074)						
Add: (Benefit from) provision for income taxes	(46)	116	(1,467)	(74)	(1,471)						
Add: Equity-based compensation expense		2,111	442	_	2,553						
Add: Acquisition and transaction expenses	2,032	—	—	4,010	6,042						
Add: Losses on the modification or extinguishment of debt and capital lease obligations		—	—	3,254	3,254						
Add: Changes in fair value of non-hedge derivative instruments		—	(6,573)	_	(6,573)						
Add: Asset impairment charges	2,189	—	—	_	2,189						
Add: Incentive allocations		—	—	_	—						
Add: Depreciation & amortization expense (1)	81,200	17,033	4,427	4,151	106,811						
Add: Interest expense		4,416	574	65,504	70,494						
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)	(594)	—	2,951	34	2,391						
Less: Equity in losses (earnings) of unconsolidated entities	681	—	5,473	(376)	5,778						
Less: Non-controlling share of Adjusted EBITDA (3)		(5,325)	39	_	(5,286)						
Adjusted EBITDA	\$ 140,866 \$	6,383 \$	508 \$	(32,649)	\$ 115,108						

#### For the Six Months Ended June 30, 2020

(\$s in thousands)	Aviation Leasing	Jefferson Terminal	Ports and Terminals	Corporate and Other	Total	
Net income (loss) attributable to shareholders from continuing operations	\$ 70,6	90 \$ (12,740)	\$ (6,494)	\$ (71,345)	\$ (19,8	89)
Add: (Benefit from) provision for income taxes	(3,3	32) 209	(878)	203	(3,8	48)
Add: Equity-based compensation expense		- 429	273	_	7	02
Add: Acquisition and transaction expenses	4,73		801	1,269	6,8	355
Add: Losses on the modification or extinguishment of debt and capital lease obligations		- 4,724	—	_	4,7	24
Add: Changes in fair value of non-hedge derivative instruments		— 181	—	_	1	.81
Add: Asset impairment charges	10,47	76 —	—	_	10,4	76
Add: Incentive allocations	.		—	_		-
Add: Depreciation & amortization expense (1)	78,32	14,386	754	3,943	97,4	.05
Add: Interest expense	.	5,738	747	38,170	44,6	55
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)	(1,1		981	(83)	(2	287)
Less: Equity in losses of unconsolidated entities	1,13		1,676	83	2,9	944
Less: Non-controlling share of Adjusted EBITDA (3)		- (5,390)	(61)	_	(5,4	51)
Adjusted EBITDA	\$ 160,8	91 \$ 7,537	\$ (2,201)	\$ (27,760)	\$ 138,4	67



## Notes to Non-GAAP reconciliations - Adjusted EBITDA

(\$s in thousands)

(1) Total

Includes the following items for the three months ended June 30, 2021 and 2020: (i) depreciation and amortization expense of \$47,371 and \$41,720, (ii) lease intangible amortization of \$1,198 and \$931 and (iii) amortization for lease incentives of \$5,599 and \$5,690, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) depreciation and amortization expense of \$91,906 and \$83,917, (ii) lease intangible amortization of \$1,950 and \$2,063 and (iii) amortization for lease incentives of \$12,955 and \$11,425, respectively.

### Aviation Leasing

Includes the following items for the three months ended June 30, 2021 and 2020: (i) depreciation expense of \$33,732 and \$32,203, (ii) lease intangible amortization of \$1,198 and \$931 and (iii) amortization for lease incentives of \$5,599 and \$5,690, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) depreciation expense of \$66,295 and \$64,834, (ii) lease intangible amortization of \$1,950 and \$2,063 and (iii) amortization for lease incentives of \$12,955 and \$11,425, respectively.

### (2) Total

Includes the following items for the three months ended June 30, 2021 and 2020: (i) net loss of \$(7,353) and \$(3,226), (ii) interest expense of \$340 and \$446, (iii) depreciation and amortization expense of \$1,900 and \$1,446, (iv) acquisition and transaction expenses of \$0 and \$531, (v) changes in fair value of non-hedge derivative instruments of \$5,078 and \$929 and (vi) asset impairment of \$24 and \$0, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) net loss of \$(6,173) and \$(3,003), (ii) interest expense of \$527 and \$481, (iii) depreciation and amortization expense of \$3,812 and \$2,408, (iv) acquisition and transaction expenses of \$0 and \$612, (v) changes in fair value of non-hedge derivative instruments of \$4,201 and \$(785) and (vi) asset impairment of \$24 and \$0, respectively.

### Aviation Leasing

Includes the following items for the three months ended June 30, 2021 and 2020: (i) net loss of \$(341) and \$(594) and (ii) depreciation and amortization of \$55 and \$0, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) net loss of \$(681) and \$(1,185) and (ii) depreciation and amortization of \$87 and \$0, respectively.



## Notes to Non-GAAP reconciliations - Adjusted EBITDA (continued)

#### (\$s in thousands)

### (2) Ports and Terminals

Includes the following items for the three months ended June 30, 2021 and 2020: (i) net loss of \$(7,015) and \$(2,570), (ii) interest expense of \$314 and \$417, (iii) depreciation and amortization expense of \$1,845 and \$1,446, (iv) acquisition and transaction expenses of \$0 and \$531, (v) changes in fair value of non-hedge derivative instruments of \$5,078 and \$929 and (vi) asset impairment of \$24 and \$0, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) net loss of (5,473) and (1,676), (ii) interest expense of 474 and 422, (iii) depreciation and amortization expense of 3,725 and 2,408, (iv) acquisition and transaction expenses of 0 and 612, (v) changes in fair value of non-hedge derivative instruments of 4,201 and (785) and (vi) asset impairment of 24 and 0, respectively.

#### Corporate and Other

Includes the following items for the three months ended June 30, 2021 and 2020: (i) net income (loss) of \$3 and \$(62) and (ii) interest expense of \$26 and \$29, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) net loss of \$(19) and \$(142) and (ii) interest expense of \$53 and \$59, respectively.

#### (3) Total

Includes the following items for the three months ended June 30, 2021 and 2020: (i) equity-based compensation of \$292 and \$52, (ii) provision for income taxes of \$13 and \$15, (iii) interest expense of \$732 and \$512, (iv) depreciation and amortization expense of \$2,172 and \$1,522 and (v) changes in fair value of non-hedge derivative instruments of \$48 and \$0.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) equity based compensation of \$490 and \$99, (ii) provision for income taxes of \$26 and \$43, (iii) interest expense of \$1,013 and \$1,231, (iv) depreciation and amortization expense of \$3,983 and \$3,048, (v) changes in fair value of non-hedge derivative instruments of \$(226) and \$38 and (vi) loss on extinguishment of debt of \$0 and \$992, respectively.

### Jefferson Terminal

Includes the following items for the three months ended June 30, 2021 and 2020: (i) equity-based compensation of \$286 and \$45, (ii) provision for income taxes of \$13 and \$15, (iii) interest expense of \$722 and \$485 and (iv) depreciation and amortization expense of \$2,096 and \$1,504, respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) equity-based compensation of \$475 and \$90, (ii) provision for income taxes of \$26 and \$43, (iii) interest expense of \$993 and \$1,205, (iv) changes in fair value of non-hedge derivative instruments of \$0 and \$38, (v) depreciation and amortization expense of \$3,831 and \$3,022 and (vi) loss on extinguishment of debt of \$0 and \$992, respectively.

#### Ports and Terminals

Includes the following items for the three months ended June 30, 2021 and 2020: (i) equity-based compensation of \$6 and \$7, (ii) interest expense of \$10 and \$27, (iii) depreciation and amortization expense of \$76 and \$18 and (iv) changes in fair value of non-hedge derivative instruments of \$48 and \$0 respectively.

Includes the following items for the six months ended June 30, 2021 and 2020: (i) equity-based compensation of \$15 and \$9, (ii) interest expense of \$20 and \$26, (iii) depreciation and amortization expense of \$152 and \$26 and (iv) changes in fair value of non-hedge derivative instruments of \$(226) and \$0, respectively.



## **Consolidated FAD Reconciliation**

(\$s in thousands)		Aviation Leasing	Infr	astructure	Cor	rporate and Other		Total		Aviation Leasing	In	ıfrastructure		porate and Other		Total			
Funds Available for Distribution (FAD)	\$	116,159	\$	(2,548)	\$	(45,270)	\$	68,341	\$	82,142	\$	(6,681)	\$	(28,152)	\$	47,309			
Less: Principal Collections on Finance Leases								(874)								(3,000)			
Less: Proceeds from sale of assets								(52,581)								(9,119)			
Less: Return of Capital Distributions from Unconsolidated Entities								—								—			
Add: Required Payments on Debt Obligations								—								—			
Add: Capital Distributions to Non-Controlling Interest								—								_			
Include: Changes in Working Capital								(29,878)								21,268			
Net Cash from Operating Activities							\$	(14,992)							\$	56,458			



FORTRESS TRANSPORTATION & INFRASTRUCTURE

## **Consolidated FAD Reconciliation**

	 				 	_						 
(\$s in thousands)	Aviation Leasing	Infr	astructure	porate and Other	Total		Aviation Leasing	In	nfrastructure	Co	rporate and Other	Total
Funds Available for Distribution (FAD)	\$ 176,812	\$	(6,389)	\$ (87,675)	\$ 82,748	\$	203,396	\$	(4,978	)\$	(55,072)	\$ 143,346
Less: Principal Collections on Finance Leases					(1,269)							(3,320)
Less: Proceeds from sale of assets					(57,155)							(37,687)
Less: Return of Capital Distributions from Unconsolidated Entities					_							
Add: Required Payments on Debt Obligations					—							—
Add: Capital Distributions to Non-Controlling Interest					—							
Include: Changes in Working Capital					(88,248)							(57,687)
Net Cash from Operating Activities					\$ (63,924)							\$ 44,652

Six Months Ended June 30, 2021



## Glossary

### Adjusted EBITDA

The Chief Operating Decision Maker ("CODM") utilizes Adjusted EBITDA as the key performance measure. This performance measure provides the CODM with the information necessary to assess operational performance, as well as make resource and allocation decisions.

Adjusted EBITDA is defined as net income attributable to shareholders, adjusted (a) to exclude the impact of provision for income taxes, equity-based compensation expense, acquisition and transaction expenses, losses on the modification or extinguishment of debt and capital lease obligations, changes in fair value of non-hedge derivative instruments, asset impairment charges, incentive allocations, depreciation and amortization expense, and interest expense, (b) to include the impact of our pro-rata share of Adjusted EBITDA from unconsolidated entities, and (c) to exclude the impact of equity in earnings of unconsolidated entities and the non-controlling share of Adjusted EBITDA.

### Adjusted EPS

EPS is calculated as Net Income divided by Weighted Average Common Shares Outstanding.

### Debt to Capital Ratio

Debt to Capital Ratio is calculated as Total Debt divided by Total Debt plus Total Equity.

### **Funds Available for Distribution**

Funds Available for Distribution ("FAD") is defined as cash from operating activities plus principal collections on finance leases, proceeds from sale of assets, and return of capital distributions from unconsolidated entities, less required payments on debt obligations and capital distributions to non-controlling interest, and excluding changes in working capital. The Company uses FAD in evaluating our ability to meet our stated dividend policy. FAD is not a financial measure in accordance with GAAP. The Company believes FAD will be a useful metric for investors and analysts for similar purposes. However, FAD is subject to a number of limitations and assumptions and there can be no assurance that the Company will generate FAD sufficient to meet our intended dividends. The GAAP measure most directly comparable to FAD is net cash provided by operating activities.

### **Return on Equity**

Return on Equity is calculated as Net Income divided by average Shareholders' Equity plus Other Comprehensive Income.

